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| SWAROVSKI STANDS FOR SPARKLE.  SWAROVSKI STANDS FOR SPIRIT.  SWAROVSKI STANDS FOR SUCCESS.  **Can you see yourself driving business success to new levels? Would you like to play a major role in shaping the future strategy of a global brand? If so, take the opportunity to apply as**  JUNIOR Global Market Strategy Manager (F/M)  Location: Wattens / Tirol  Ref.: 4529- 922356 | SWAROVSKI adds sparkle to people’s everyday lives – both as the leading brand of cut crystal, and as the partner of visionaries. Become part of a tale of tradition and success that stretches back to 1895, and at the same time begin writing your own!  D. Swarovski KG  **Timm Lotz**  Swarovskistr. 30  6112 Wattens  Österreich |

WHAT YOU CAN EXPECT

If you want to learn more about the career opportunities at Swarovski, please visit

**www.swarovskigroup.com/careers**

An outstanding opportunity to become part of our Global Sales Team in Swarovski Professional. Swarovski Professional (B2B) is the global leader of manufacturing precision cut crystal for more than 5,000 fashion, jewelry and interior design customers. To exceed the expectations of our premium and luxury clients and to significantly improve the global impact of our sales activities we need an excellent global market strategy. In this role, you will focus on the further development of our Global Account Management process. Your responsibilities include, but are not limited to:

* Analyzing, preparing and presenting data related to Global Accounts to facilitate strategic decision-making
* Contributing to the development of global accounts to grow global sales
* Conceptualizing, developing and implementing strategic sales projects, particularly relating to Global Account Management
* Clearly identifying the needs of global customers and translating them into opportunities
* Preparing management updates that are communicated to a broad audience
* Supporting the Sales Analyst in the global coordination of all budget processes

WHAT WE EXPECT

You are a motivated talent who is up for an exciting challenge. You are eager to learn and develop yourself – professionally and personally. You feel comfortable working in an international environment, being a team player and self-reliant at the same time. Furthermore, you have the following background:

* MSc in Business Administration, Finance or a related field
* High affinity for data analysis, interpretation, processing and presentation
* Preferably first experience in a role that involved analysis of financial/sales data and its interpretation
* Excellent knowledge in MSC office applications, especially Excel and PP
* Excellent English oral and written skills and the ability to present to senior management
* German and Italian languages are beneficial

WHAT WE OFFER

Swarovski was founded in 1895 in Wattens, Tyrol. Contribute to our company, and make our success your own. Wattens, Tirol is located in one of the best-known holiday regions in Austria, close to Innsbruck. One of the most beautiful old towns in Tyrol is just a few minutes away. Our attractive salary packages include a number of benefits such as a company restaurant and various sports.

Due to legal reasons, we advise that the collectively agreed base annual salary for this position is at least € 37.900,00,- gross. Our actual salaries are market competitive, and take individual qualifications and experience into consideration.

Would you like to make a sparkling contribution and support our values by being imaginative, vigorous, passionate and responsible?

**Does this sound like you? If so, we look forward to receiving your online application.**