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Curriculum for the  
**Diploma Programme Business Law**  
at the Faculty of Law of the University of Innsbruck

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### **Preamble: Qualification profile**

The diploma programme “Business Law” provides academic vocational training for legal professionals in business and business-related fields. The graduates of this programme possess fundamental legal knowledge in content and method, in-depth knowledge of the specific legal fields needed for occupational activities and the necessary expertise in business and related branches. This university-level training programme provides graduates the ability to use the means of the law and the conditions of the legal system to pursue aims in business contexts, both nationally and internationally.

### **General**

#### **§ 1. Duration and total number of hours**

The Diploma Programme in Business Law takes 9 semesters. The total number of semester hours is 152, of which 116 are in compulsory subjects, 20 are in bound elective subjects and 16 in elective subjects.

#### **§ 2. Structure of the programme**

(1) The programme consists of two parts:

- a) The first part of the programme (“foundations”) covers three semesters, with a total of 47 semester hours in the compulsory subjects.

- b) The second part (“fundamentals, extension, in-depth, specialization, interdisciplinary links”) covers six semesters, with 89 semester hours in compulsory subjects and bound elective subjects.
- (2) In addition, elective subjects amounting to 16 semester hours are to be completed. These are not assigned to a particular part of the study programme. However, students receive recommendations on which electives should be chosen and when they should be completed.

### § 3. ECTS-Credits

- (1) Course and subject examinations are allocated ECTS-Credits (European Credit Transfer System – ECTS, 253/2000/EG, Federal Bulletin No L 28 of 3 February 2000; “ECTS-Credits”). The number of credits for each subject is indicated.
- (2) A diploma thesis that has received a passing grade is allocated 21.5 ECTS-Credits.

### § 3a. Studies Induction and Orientation Stage

- (1) The Studies Induction and Orientation Stage covers one semester (30 ECTS-Credits) and offers students an overview of the main contents of the degree programme and its structure in order to provide a factual basis to assess the decision to pursue the chosen field.
- (2) The Studies Induction and Orientation Stage requires successful completion of the following course examinations, each of which may be repeated twice:
1. Introduction to Law (§ 4 Para 1, No 1 a) VO 2, 5 ECTS-Credits
  2. Introduction to Business and Law (§4 Para 1, No 1 b) VO 1, 2 ECTS-Credits
- (3) Successful completion of the examinations specified in paragraph 2 permits students to attend all further courses and take all examinations following the Studies Induction and Orientation Stage and to write the diploma thesis as described in the curriculum. Registration requirements specified by the curriculum are to be followed.

## First part of the study programme

### Foundations

### § 4. Subjects and courses in the first part of the diploma programme

- (1) The following subjects are to be completed as compulsory subjects in the first part of the study programme:

<b>1. Law and Business – Introduction</b>		7 h	14.5 ECTS-Credits
a	Introduction to Law	2 h	5 ECTS-Credits
b	Introduction to Business and Law	1 h	2 ECTS-Credits
c	Introduction to Business Management	4 h	7.5 ECTS-Credits
<b>2. Civil Law 1</b>		11h	20.5 ECTS-Credits
<b>3. European Law 1</b>		5h	9 ECTS-Credits
<b>4. Public Law</b>		8h	16 ECTS-Credits
<b>5. Management 1:</b>			
-	Accounting	4h	7.5 ECTS-Credits
<b>6. Management 2:</b>			
-	Investment and Finance	4h	7.5 ECTS-Credits

## 7. Economics 1:

- **Introduction to Economics** 4h 7.5 ECTS-Credits

**8. English for Law Students** 2h 2 ECTS-Credits

**9. Business English** 2h 2 ECTS-Credits

(2) It is recommended to take the following courses in the first part of the programme:

- **Practical course** from one of the subjects in Para 1 No 2 and 4 2h 3 ECTS-Credits

## § 5. First diploma examination

(1) The first diploma examination consists of course or subject examinations in the subjects as per § 4 Para 1:

a. The subject “Law and Business – Introduction” is to be completed through the following course examinations:

1. Examination for the course “Introduction to Law“,

2. Examinations for the various courses of “Introduction to Business Management”. The subject “Law and Business – Introduction” is completed when all the course examinations have been completed successfully. The total grade in this subject is calculated according to the criteria specified in § 7 Para 5 No 1 to 4 of the statute section Study-Law Regulations.

b. Course examinations are to be taken for the subjects as per § 4 Para 1 No 8 and 9.

c. Oral subject examinations are to be taken for the subjects as per § 4, Para 1 No 2, 3 and 4.

d. The practical course specified in § 4 Para 2 is a course with continuous assessment.

e. For the subjects specified in § 4 Para 1 No 5, 6 and 7, the examination regulations applied in assessing student performance in the modules are those of the curriculum for the Bachelor’s Programme “Economic Sciences – Management and Economics” at the School of Management and the Faculty of Economics and Statistics at the University of Innsbruck, in the version of 23 April 2008.

(2) Subject examinations can, at the earliest, be taken at the end of the first semester; the subject “Law and Business – Introduction” is recommended to be taken first. The prerequisite for registration for the examination in the subject “Business Administration 1: Accounting” is successful completion of the examination in the subject “Law and Business – Introduction”.

(3) The first diploma examination is successfully completed when the examinations in the subjects specified in § 4 Para 1 have been successfully completed.

(4) Certification of successful completion of the first diploma examination is to be issued. This document lists all successfully completed subjects in the first part of the study programme with corresponding grades.

(5) Students in the first part of the study programme who exceed the standard length of studies by three semesters can, starting in that semester in which only one partial examination remains to be taken for completion of the first diploma examination, take the subjects specified in § 6 Para 1 No 11 and § 6 Para 2 No 10, 11 and 12.

(6) Students in the first part of the study programme who exceed the standard length of studies by three semesters and have successfully completed the subjects specified in § 4 Para 1 No 1 can, starting in that semester in which only one partial examination remains to be taken for completion of the first diploma examination, take the subjects and courses specified in § 6 Para 1 No 1 2, 4, 6 and 12, § 6 Para 2 No 2, and § 6 Para 3 No 1.

## Second part of the study programme

### Section one: foundations, extension, in-depth, specialization

#### § 6. Legal, business and other subjects in the second half of the diploma programme

(1) In the second part of the study programme, the following subjects are compulsory:

1	<b>Labour Law 1</b>	5 h	10.5 ECTS-Credits
2	<b>Financial Law</b>	5 h	10 ECTS-Credits
3	<b>Substantive Revenue Law</b>	2 h	5 ECTS-Credits
4	<b>Business Law, Company Law and the Law of the Capital Market</b>	6 h	12 ECTS-Credits
5	<b>Public International Law and International Business Law</b>	4 h	8 ECTS-Credits
6	<b>Public Business Law 1</b>	4 h	7.5 ECTS-Credits
7	<b>Private Aspects of Business Law I</b>	4 h	7.5 ECTS-Credits
8	<b>Social Law 1</b>	2 h	4 ECTS-Credits
9	<b>Criminal Law considering Commercial Criminal Law and Main Features of Criminal Procedure</b>	5 h	10.5 ECTS-Credits
10	<b>Civil Procedure 1, Insolvency Law and Reorganisation of Enterprises</b>	6 h	12 ECTS-Credits
11	<b>Economics 2: Fundamentals of Macroeconomics (Business Cycles and Economic Growth)</b>	4 h	7.5 ECTS-Credits
12	<b>Juridical Information- and Working Technique</b>	2 h	3 ECTS-Credits

(2) In the second part of the diploma programme, a total of 14 hours of bound elective subjects from the following subject catalogue is to be completed, of which at least 10 hours are to be from numbers 1 to 9:

1	<b>Labour Law 2</b>	5 h	9.5 ECTS-Credits
2	<b>Civil Law 2</b>	3 h	6 ECTS-Credits
3	<b>European Law 2</b>	4 h	8 ECTS-Credits
4	<b>Financial Criminal Procedure</b>	2 h	2.5 ECTS-Credits
5	<b>Public Economic Law 2</b>	4 h	6.5 ECTS-Credits
6	<b>Private Aspects of Business Law 2</b>	2 h	4 ECTS-Credits
7	<b>Information Technologies in Law</b>	2 h	4 ECTS-Credits
8	<b>Social Law 2</b>	2 h	4 ECTS-Credits
9	<b>Civil Procedure 2</b>	2 h	3.5 ECTS-Credits
10	<b>Management 3: Strategy and Marketing</b>	4 h	7.5 ECTS-Credits
11	<b>Economics 3: Theory of Economic Decisions 2</b>	4 h	7.5 ECTS-Credits
12	<b>Economics 4: Economics and the Public Sector</b>	4 h	7.5 ECTS-Credits
13	<b>French</b>	2 h	4 ECTS-Credits
14	<b>Italian</b>	2 h	4 ECTS-Credits
15	<b>Spanish</b>	2 h	4 ECTS-Credits

(3) In the second part of the study programme, students are advised to complete the following courses or subjects as elective subjects:

1	<b>Practical course on one of the subjects in Para 1 and 2 (as available)</b>	2 h	2 ECTS-Credits
2	<b>Legal Gender Studies</b>	2 h	4 ECTS-Credits
3	<b>Survey of Women and Gender Studies</b>	2 h	4 ECTS-Credits
4	<b>Introduction to foreign Laws</b>	2 h	2 ECTS-Credits
5	<b>Mediation</b>	2 h	2 ECTS-Credits
6	<b>Presentation, Negotiation and Argumentation</b>	2 h	2 ECTS-Credits

7	<b>One of the Economic Subjects according to Para 2</b>	4 h	7.5 ECTS-Credits
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## Section two: Interdisciplinary Connection to Law and Economics

### § 7. Interdisciplinary subjects and courses of the second part of the programme

- (1) In the second part of the study programme, the following interdisciplinary subjects are compulsory:

1	<b>Finances and Taxation</b>	4 h	5 ECTS-Credits
2	<b>International Commerce and its Legal Framework</b>	4 h	5 ECTS-Credits
3	<b>Marketing and Competition</b>	4 h	5 ECTS-Credits
4	<b>Human Resource Management</b>	4 h	5 ECTS-Credits
5	<b>Formation of an Enterprise and Financing</b>	4 h	5 ECTS-Credits

- (2) Moreover, in the second part of the programme, interdisciplinary subjects amounting to at least 6 hours are to be taken from the following as bound compulsory subjects; a total of 6 ECTS-Credits are allocated to the chosen bound elective subjects.

1	<b>Banking Industry</b>	2 h	2 ECTS-Credits
2	<b>E-Commerce, Internet</b>	2 h	2 ECTS-Credits
3	<b>Real Property Law and Management</b>	2 h	2 ECTS-Credits
4	<b>Capital Market</b>	2 h	2 ECTS-Credits
5	<b>Succession to Enterprises – M&amp;A</b>	2 h	2 ECTS-Credits
6	<b>Consumer Protection</b>	2 h	2 ECTS-Credits
7	<b>Insurance Industry</b>	2 h	2 ECTS-Credits
8	<b>Contract Drafting</b>	2 h	3.5 ECTS-Credits

- (3) For the subjects listed in Para 1 and in Para 2, the legal and business aspects of the given topic are treated, focusing on their connections.

### § 8. Second diploma examination

- (1) The second diploma examination consists of course or subject examinations in the compulsory subjects as per § 6 Para 1 and § 7 Para 1 and in the bound elective subjects as per § 6 Para 2 and § 7 Para 2:
- Oral subject examinations are to be taken in the subjects specified in § 6 Para 1 No 1 to 10 and § 6 Para 2 No 1 to 9.
  - Course examinations are to be taken in the subjects specified in § 6 Para 1 No 12; Para 2 No 13 to 15; Para 3 No 2 to 4; and § 7 Para 1 and 2.
  - The practical courses as per § 6 Para 3 No 1 are courses with continuous assessment.
  - For the subjects listed in § 6 Para 1 No 11 and § 6 Para 2 No 10, 11 and 12 and § 6 Para 3 No 5, the examination regulations of the curriculum for the Bachelor's Program in Management and Economics, in the version of 23.4.2008, at the School of Management and at the Faculty for Economics and Statistics at the University of Innsbruck is used for the assessment of performance in the modules.
- (2) Examinations in the subjects defined in § 7 as interdisciplinary can only be taken when, apart from one examination at most, all other examinations in the subjects specified in § 6 Para 1 and 2 have been completed successfully.

- (3) The second diploma examination is successfully completed when the examinations in the subjects specified in § 6 Para 1 and 2 and § 7 Para 1 and 2 and examinations in elective subjects amounting to 16 hours have been successfully completed and the diploma thesis has received a passing grade.
- (4) Certification of successful completion of the second diploma examination is to be issued. This document lists all successfully completed subjects and corresponding grades in the second part of the study programme, an overall grade and the topic and grade of the diploma thesis.

#### **§ 9. Diploma thesis**

- (1) The diploma thesis is an academic paper that serves to demonstrate the ability to address a topic independently and competently in terms of content and method. It is not permitted to use a written examination as a diploma thesis.
- (2) The topic of the diploma thesis is to focus on a legal area and include consideration of economic issues.
- (3) The diploma thesis is to be written during the second part of the study programme.

#### **Semester abroad and internship**

##### **§ 10. Semester abroad**

Students are recommended to complete a semester abroad during the second half of the second part of the programme.

##### **§ 11. Internship**

Students in the second part of the programme are recommended to complete an internship of several weeks in Austria or abroad dealing with a relevant field.

##### **§ 12. Conclusion of studies**

The Diploma Programme Business Law is complete when the two diploma examinations have been completed successfully and when the diploma thesis has received a passing grade.

##### **§ 13. Academic degree**

Graduates of the Diploma Programme Business Law are awarded the academic degree of “Magistra des Rechts der Wirtschaft” or “Magister des Rechts der Wirtschaft”, in Latin, “Magistra iuris rerum oeconomicarum” or “Magister iuris rerum oeconomicarum”, abbreviated as “Mag. iur. rer. oec.”

#### **Final remarks**

##### **§ 14. Coming into force and out of force**

- (1) This curriculum becomes effective on 1 October 2003.
- (2) The modification of the curriculum becomes effective on 1 October 2009.
- (2) § 3a, and the preceding heading, as published in the University of Innsbruck Bulletin of 8 June 2011, Issue 26, No 436, takes effect on 1 October 2011 and applies to students beginning their studies as of winter semester 2011/2012.

- (3) § 3a, and the preceding heading, as published in the University of Innsbruck Bulletin of 8 June 2011, Issue 26, No 436, ceases to be effective following 30 September 2014.
- (4) § 14 Para 3 ceases to be effective after 30 September 2014.
- (5) § 3a, as announced in the University of Innsbruck Bulletin of 8 June 2011, Issue 26, No 436, ceases to be effective after 31 December 2015.
- (6) The modification of the curriculum published in the University of Innsbruck Bulletin of 07 May 2015, Issue 31, No 391 comes into force on 1 October 2015 and applies to all students.
- (7) The changes of the curriculum acc. to the version of the University of Innsbruck Bulletin of 21 June 2016, Issue 43, No. 486 come into effect on 1 October 2016 and are to be applied to all students.

#### **§ 15. Transitional provisions**

Examinations taken before the date of effect of the modification as per § 14 Para 2 will be fully recognized.