

# Innsbruck Winter Summit - (Un)Ethical Behavior in Markets

SFB F63 "Credence Goods, Incentives and Behavior" | University of Innsbruck

## Program

### Tuesday, March 19

16:30	Transfer from Innsbruck to Kühtai & Check-in
19:00	Welcome reception & opening dinner @ front desk Hotel Jagdschloss

### Wednesday, March 20

8:30 - 9:30	<b>Keynote 1</b>	George LOEWENSTEIN   Carnegie Mellon University <i>Rationalization: The role of motivated judgment in unethical behavior</i>
9:30 - 10:30	<b>Session 1</b>	Björn BARTLING   University of Zurich <i>Repetition, competition and social information: Mechanisms behind morals in</i> John THANASSOULIS   University of Warwick <i>The I.O. of ethics and cheating when consumers do not have rational expectations</i>
10:30 - 11:00	Coffee break	
11:00 - 12:00	<b>Session 2</b>	Christine LAUDENBACH   Goethe University Frankfurt <i>Do seemingly smarter consumers get better advice?</i> Tobin HANSPAL   Goethe University Frankfurt <i>Do financial misconduct experiences spur white-collar crime?</i>
13:00 - 16:00	<b>Winter School Student Presentations*</b>	Christoph HUBER   University of Innsbruck <i>Truth-telling and dishonesty norms in the finance industry</i> Kai BARRON   WZB Berlin <i>Motivated motive selection in the lying-dictator game</i> Alessia SCONTI   University of Messina <i>Finance and behavior: Best practices in Italy</i> Beatrice BRAUT   University of Turin <i>Lies between honesty and dishonesty... About interrelations of (dis)honest acts that are different by means and/or finalities</i> Xenia ADAEVA   Higher School of Economics St. Petersburg <i>Conflict of interests and strategic ignorance: The case of medical students in Russia</i> Katharina PFEIL   University of Freiburg <i>Collaborative tax evasion in a natural field experiment on household services</i>
16:00 - 16:30	Coffee break	
16:30 - 17:30	<b>Session 3</b>	Ulrich SCHMIDT   Kiel Institute for the World Economy <i>When a nudge backfires: Using observation to promote pro-social behavior</i> Timo GÖSCHL   Heidelberg University <i>Cold Case - The forensic economics of energy efficiency labels for domestic refrigeration appliances</i>

17:30 - 18:30	<b>Keynote 2</b>	Anna DREBER-ALMENBERG   Stockholm School of Economics, University of Innsbruck <i>Which scientific results can we trust? Using replications and prediction markets to estimate the reproducibility of science</i>
19:30	Dinner @ Hotel Jagdschloss	

## Thursday, March 21

8:30 - 9:30	<b>Keynote 3</b>	Matthias SUTTER   MPI Bonn, University of Cologne, University of Innsbruck Salience effects in online pricing
9:30 - 10:30	<b>Session 4</b>	Matthias STEFAN   University of Innsbruck Where to look for the morals in markets? Sandro AMBUEHL   University of Toronto Projective paternalism
10:30 - 11:00	Coffee break	
11:00 - 12:00	<b>Session 5</b>	Rainer RILKE   WHU Otto Beisheim School of Management The honest leader effect - Reporting structures influence dishonesty in groups Agne KAJACKAITE   WZB Berlin Social Science Center Poverty negates the impact of social norms on cheating
14:30 - 16:30	<b>Winter School*</b>	Matthias SUTTER   MPI Bonn, University of Cologne, University of Innsbruck The role of reputation and communication technologies in credence goods markets
16:30 - 17:00	Coffee break	
17:00 - 18:00	<b>Keynote 4</b>	Martin DUFWENBERG   University of Arizona Peer evaluation tournaments
18:30	Snowshoe hike & dinner at Graf Ferdinandhaus; Sledging and drinks afterwards	

## Friday, March 22

10:00 - 13:00	<b>Winter School Student Presentations*</b>	Ann-Kathrin CREDE & Jonas GEHRLEIN   University of Bern <i>The influence of the market mechanism on moral decision making - Evidence from an online experiment</i> Despoina ALEMPAKI   University of Warwick <i>Evasive communication</i> Pascal KIEREN   University of Mannheim <i>Beliefformation across macroeconomic cycles</i> Lula LARROCHE   INRA - ALISS <i>An experimental approach to explore food beliefs and preferences</i> Georg SATOR   University of Vienna <i>Social closeness in peer effects</i>
13:30	Transfer from Kühtai to Innsbruck	

\* The Winter Summit is held in parallel with the Innsbruck Winter School on Credence Goods, Incentives and Behavior. These slots are part of the School program, however, of course also participants of the summit are very welcome to attend.