#### Innsbruck Winter School on Credence Goods, Incentives and Behavior

#### Innsbruck Winter Summit - (Un)Ethical Behavior in Markets

#### **Program Overview**

	Saturday, March 9	Sunday, March 10	Monday, March 11	Tuesday, March 12	Wednesday, March 13	Thursday, March 14	Friday, March 15
09:00 09:30 10:00		<b>Lecture 2</b> Kerschbamer	<b>Lecture 3</b> Walzl	Lecture 4 Blanco	Lecture 6 Balafoutas	Session 1	Keynote Cabrales Coffee Break
10:30						Coffee Break	
11:00 11:30				Student presentations		Session 2	Session 4
12:00				Stadent presentations			
12:30 13:00							Lunch
13:30 14:00							
14:30							
15:00				Lecture 5 Ockenfels	Lecture 7		
15:30				Ockerners	Balafoutas		
16:00 16:30							
17:00	Lecture 1	Student presentations	Student presentations		Keynote	Session 3	
17:30	Kerschbamer	Student presentations	Student presentations		Ockenfels	36331011 3	
18:00 18:30							
19:00	Welcome reception &				Welcome reception &		
19:30 20:00	opening dinner	Dinner	Dinner	Dinner	opening dinner	Dinner	

# **Program**

# Saturday, March 9

16:20	Meeting at the lobby of the Hotel Inntalerhof		
16:30 - 18:30	Lecture 1	Rudolf KERSCHBAMER   University of Innsbruck Theory and Lab Evidence on Credence Goods and Fraud (1)	
18:30	Welcome reception & opening dinner		

# Sunday, March 10

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9:00 - 11:00	Lecture 2	Rudolf KERSCHBAMER   University of Innsbruck Theory and Lab Evidence on Credence Goods and Fraud (2)
		Raphael GOTTWEIS   WU Vienna Laziness Perceptions about the Unemployed
16:30 - 18:30	Student presentations & discussion 1	Leonie MATEJKO   Ruhr Graduate School in Economics (Malleable) Policy Preferences and Their Determinants
		Lisa HEIDELMEIER   University of Bamberg  A Vertically Differentiated Duopoly Model with Environmental Awards
		Paul PETERS   ZEW Mannheim Please Have a Virtual Seat - How to Increase Video Consultation Use by Physicians?
		Theresa SCHAETZE   MPI Bonn Intergenerational Transmission of Economic Preferences: The Role of Parenting Style in a Developing Country
19:00	Dinner	

# Monday, March 11

9:00 - 11:00	Lecture 3	Markus WALZL   University of Innsbruck  Label Credence Goods
		Julian BENDA   University of Innsbruck Reducing Strategic Uncertainty Increases Group Protection in Collective Risk Social Dilemmas
		Hwee Bin KOH   University of Mannheim  Persuasion or Pandering
16:30 - 18:30	Student presentations & discussion 2	Maximilian Ebner   University of Innsbruck Heterogeneity in Inflation Expectations: The Role of Information Availability and Access
		Sandra SOULT   BTU Cottbus-Senftenberg  Make More With Less – Behavioral Feedback of Employees to Extreme Price Shock  Events
		Maria VOROBEVA   KU Leuven What Can We Learn From the Investment Choices of Active ESG Funds?
19:00	Dinner	

#### Tuesday, March 12

9:00 - 11:00	Lecture 4	Esther BLANCO   University of Innsbruck  Green Behavior
11:00 - 13:00	Student presentations & discussion 3	Johanna VOLK   Ruhr University Bochum  War for Talent – Can Corporate Social Responsibility attract Employees?  Michael KEINPRECHT   WU Vienna  Wages as Equal Opportunities: An Experimental Approach  Lana LEBO   University of Innsbruck  Interpreting Signals to Teach Coordination  Jonas MAESER   Ruhr University Bochum  PV Leasing Models: A Game Changer to PV Adoption?  Petr KRAUTWURM   Prague University of Economics and Business  The Omnipresence of Precommitments
14:30 - 16:00	Lecture 5	Axel OCKENFELS   University of Cologne / MPI Negotiating Climate Cooperation
19:00	Dinner	

#### Wednesday, March 13

9:00 - 11:00	Lecture 6	Loukas BALAFOUTAS   University of Innsbruck Field Evidence on Credence Goods and Fraud (1)
14:30 - 16:30	Lecture 7	Loukas BALAFOUTAS   University of Innsbruck Field Evidence on Credence Goods and Fraud (2)
17:00 - 18:00	Keynote lecture	Axel OCKENFELS   University of Cologne / MPI Behavioral Market Design
18:00	Welcome reception & opening dinner Summit	

# Thursday, March 14

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	Session 1	Hande ERKUT   WZB Berlin Repugnant Transactions: The Role of Agency and Severe Consequences
9:00 - 10:30		Rainer RILKE   WHU - Otto Beisheim School of Management Beliefs and Group Dishonesty: The Role of Strategic Interactions and Complicity
		Miguel ABELLAN   Leuphana University Lüneburg  Markets, Social Responsibility and Identity
10:30 - 11:00	Coffee break	
11:00 - 12:00	Session 2	Raphael EPPERSON   University of Innsbruck Fraud and Motivated Reasoning in Competition Florian DIEKERT   University of Augsburg The Effect of Within-Team Decision Power on Between-Team Cooperation
17:00 - 18:00	Session 3	Min ZHU   Beijing Normal University  Consumer Feedback and Credence Goods: An Experimental Study  Thomas RITTMANNSBERGER   Technical University of Munich  The Reliability of Rating Systems in Healthcare Credence Goods Markets
19:00	Dinner	

# Friday, March 15

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9:00 - 10:00	Keynote lecture	Antonio CABRALES   Universidad Carlos III de Madrid The Interactions of Social Norms about Climate Change: Science, Institutions and Economics	
10:00 - 10:30	Coffee break		
		Claire RIMBAUD   Université Paris Dauphine - PSL Playing Dumb to Look Green?	
10:30 - 12:00	Session 4	Avichai SNIR   Bar-Ilan University  Large Effects of Small Cues: Priming Selfish Economic Decisions	
		Beatrice BRAUT   University of Genoa How Does Dishonesty Split? An Experiment Comparing Spread and Concentrated Incentives	
12:30 - 14:00	Lunch & Closing of	of the School / Summit	
14:01 or 15:01	Bus leaving from Mösern to Seefeld Train Station		