

**404900, VU Experimental Economics:
Innsbruck Winter School on Credence Goods, Incentives and Behavior**

Univ.Prof. Dr. Loukas Balafoutas

Univ.Prof. Dr. Rudolf Kerschbamer

Program and schedule of lectures

Monday, March 22

08:00 – 10:00: Lecture 1

Rudolf Kerschbamer: *Theory and Lab Evidence on Credence Goods and Fraud (1)*

14:00 – 16:00: Lecture 2

Rudolf Kerschbamer: *Theory and Lab Evidence on Credence Goods and Fraud (2)*

Tuesday, March 23

11:00 – 12:30: Lecture 3

Loukas Balafoutas: *Field Evidence on Credence Goods and Fraud (1)*

15:00 – 16:30: Lecture 4

Loukas Balafoutas: *Field Evidence on Credence Goods and Fraud (2)*

Wednesday, March 24

11:00 – 12:30: Lecture 5

Brit Grosskopf: *Discrimination and Credence Goods*

15:00 – 16:30: Lecture 6

Michael Kirchler: *Lab and Field Experiments in Finance*

Thursday, March 25

09:00 – 12:30: Participation in the Innsbruck Winter Summit – (Un)Ethical Behavior in Markets

Friday, March 26

09:00 – 13:00: Participation in the Innsbruck Winter Summit – (Un)Ethical Behavior in Markets

Course evaluation

Passing this course requires full participation during all lectures. Grading will be based on an individual research proposal for a theoretical or experimental study on credence goods. Proposals should be between 5 and 7 pages long (1.5 lines spacing; 12 pt. font size) and should include the following: description and motivation for the topic under examination; research question(s); theoretical framework or experimental methods (or both) used to answer the research question(s); list of references (does not count for the page limit). Proposals should be sent by email to both lecturers (loukas.balafoutas@uibk.ac.at; rudolf.kerschbamer@uibk.ac.at) no later than April 7, 2021.

Reading material

All relevant material, including references, will be discussed during class and included in the lecture slides.

Location

Lectures 1-6 (Monday until Wednesday) will be held online via this link:

<https://webconference.uibk.ac.at/b/tob-oyh-fvx-w43>

The **Innsbruck Winter Summit** (Thursday and Friday) will be held online via this link:

<https://webconference.uibk.ac.at/b/tob-n9b-vhu-i7j>