



# Innsbruck Winter School on Credence Goods, Incentives and Behavior and Innsbruck Winter Summit - (Un)Ethical Behavior in Markets

## Program

### Saturday, March 14

15:00 Transfer from Innsbruck to Kühtai & Check-in for school participants

17:00 - 19:00 Lecture 1 Loukas BALAFOUTAS | University of Innsbruck  
*Field Evidence on Credence Goods and Fraud (1)*

19:00 Welcome reception & opening dinner @ front desk Hotel Jagdschloss

### Sunday, March 15

9:00 - 11:00 Lecture 2 Loukas BALAFOUTAS | University of Innsbruck  
*Field Evidence on Credence Goods and Fraud (2)*

15:30 - 18:30 Student presentations & discussion I

Xenia ADAEVA | Higher School of Economics in St. Petersburg  
*Conflict of Interests and Strategic Ignorance: Case of Medical Students in Russia*

Benedicta HERMANNNS | University of Hamburg  
*Health Insurance Choice and Risk Preferences – Experimental Investigation of the Impact of a Preference-Based Insurance Finder*

Thomas RITTMANNNSBERGER | University of Innsbruck  
*Competition, Reputation and Feedback in Health Care Markets: Experimental Evidence*

Sören HARRS | University of Cologne  
*Identity and Moral Balancing*

Nathalie RÖMER | Leibniz University of Hanover  
*The Effect of Gender Differences in Promoting Innovation*

Sebastian SCHNEIDER | MPI Bonn  
*Motivated Beliefs, Status Quo Bias and Risk Preferences*

19:00 Dinner

## Monday, March 16

9:00 - 11:00	Lecture 3	Rudolf KERSCHBAMER   University of Innsbruck <i>Theory and Lab Evidence on Credence Goods and Fraud (1)</i>
15:30 - 18:30	Student presentations & discussion II	Janis CLOOS   Clausthal University of Technology <i>Geographical Concentration and Editorial Favoritism within the Field of Laboratory Experimental Economics</i>  Daniel PARRA   WZB Berlin <i>Because I (Don't) Deserve It: Entitlement and Lying Behavior</i>  Stefano PIASENTI   Humboldt University Berlin <i>An Experiment on Information Avoidance with Respect to Intention</i>  Evert REINS   University of Neuchatel <i>Smooth-Faced Expert-Sellers: Gift Exchange in Markets for Credence Goods</i>  Dominik SCHMIDT   University of Innsbruck <i>Competition Among Advisers: The Formation of Consultancy Fees in an Intermediary Market</i>  Philip SOLIMINE   Florida State University <i>Product quality and reputation in experimental markets</i>
19:00	Dinner	

## Tuesday, March 17

9:00 - 11:00	Lecture 4	Rudolf KERSCHBAMER   University of Innsbruck <i>Theory and Lab Evidence on Credence Goods and Fraud (2)</i>
15:30 - 18:30	Student presentations & discussion II	Dragana DRAGANAC   Belgrade University <i>Monetary Policy, Cash Flow Predictability and Price Bubbles: An Experimental Study</i>  Silvia FERNANDEZ CASTRO   LMU Munich <i>Stigma and the Adoption of Advanced Health Technologies: A Field Study in the Bangladeshi Garment Sector</i>  Lucie GYÖNYÖROVA   Masaryk University <i>ESG Ratings: Relevant Information or Misleading Clue?</i>  Matthias HERMANN-MENG   University of Liechtenstein <i>Information Sharing in Trading Networks</i>  Cynthia RICHTER OJIJO   University of Innsbruck <i>Economic Growth and Income distribution in Kenya since the China-Africa Trade Relationship</i>  Martin STACHON   Masaryk University <i>Are We in Control of Our Investment Decisions? Experimental Evidence of Asymmetric Dominance Effect</i>
19:00	Dinner	

## Wednesday, March 18

9:00 - 10:30	Lecture 5	Michael KIRCHLER   University of Innsbruck <i>Lab and Field Experiments in Finance</i>
15:00	Transfer from Innsbruck to Kühtai & Check-in for summit participants	
17:00 - 18:30	Lecture 6	Brit GROSSKOPF   University of Exeter <i>Discrimination and Credence Goods</i>
19:00	Welcome reception & opening dinner of the Innsbruck Winter Summit - (Un)Ethical Behavior in Markets	

## Thursday, March 19

8:30 - 9:30	Keynote 1	Edi KARNI   Johns Hopkins University <i>Competitive Equilibrium Fraud in Credence Goods Markets: A Game-Theoretic Analysis.</i>
9:30 - 10:30	Session 1	Björn BARTLING   University of Zurich <i>Free to Fail? Paternalistic Preferences in the U.S.</i> Marta SERRA-GARCIA   University of California San Diego <i>Motivated Beliefs and Sophistication</i>
10:30 - 11:00	Break	
11:00 - 12:00	Session 2	Christoph HUBER   University of Innsbruck <i>Truth-telling and (Dis)Honesty Norms in the Finance Industry</i> Kai BARRON   WZB Berlin <i>Lying to Appear Honest</i>
16:30 - 17:30	Session 3	Michal KRAWCZYK   University of Warsaw <i>Positive Online Reviews are Associated With a Higher Price, Not Greater Integrity: A Field Experiment with Auto Repair Shops</i> Viola ACKFELD   University of Cologne <i>The Aversion to Monetary Incentives for Changing Behavior</i>
17:30 - 19:00	Lecture 6	Martin DUFWENBERG   University of Arizona <i>Lies, Peers, Submissions, and Psychological Games</i>
19:30	Dinner @ Hotel Jagdschloss	

## Friday, March 20

8:30 - 9:30	Keynote 2	Roland BENABOU   Princeton University <i>Narratives, Imperatives, and Moral Persuasion</i>
9:30 - 10:30	Session 4	Antonio FILIPPIN   University of Milan <i>The Effect of Reporting Multiple Private Information Outcomes on the Inclination to Cheat</i> Toke FOSGAARD   University of Copenhagen <i>The Heterogeneous Processes of Cheating: Attention Evidence from Two Eye-tracking Experiments</i>
10:30 - 11:00	Break	
11:00 - 12:00	Session 5	Ofer AZAR   Ben-Gurion Univ. and LEB of CPER, SVRIA, RANEP <i>Do Children Cheat to be Honored? A Natural Experiment on Dishonesty in a Math Competition</i> Helena FORNWAGNER   University of Innsbruck <i>Incentives for Dishonesty: An Experimental Study with Internal Auditors</i>
16:00 - 17:00	Session 6	Christian KOCH   University of Vienna <i>The Ghost of Institutions Past: History as an Obstacle to Fighting Tax Evasion</i> Luc MEUNIER   ESSCA School of Management <i>Nudges in SRI: Too Much of a Good Thing?</i>
17:00 - 18:00	Keynote 3	Bettina ROCKENBACH   University of Cologne <i>Compliance</i>
18:30 - late	Closing event	

## Saturday, March 21

10:00	Transfer from Kühtai to Innsbruck
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